

## The Grounds Guys of West Chester PA

## PROFIT AND LOSS

October 2019

	TOTAL
Income	
419 Commercial Services	
419.1 Commercial Summer Maintenance	138.40
419.4 Commercial Extra Billing	149.48
<b>Total 419 Commercial Services</b>	<b>287.88</b>
420 Residential Services	
420.1 Residential Summer Maintenance	16,744.70
420.3 Residential Enhancements	404.26
420.4 Residential Extra Billing	152.00
<b>Total 420 Residential Services</b>	<b>17,300.96</b>
Sales	17,046.31
<b>Total Income</b>	<b>\$34,635.15</b>
Cost of Goods Sold	
501 Materials	-29.32
501.2 Landscape Mtls & Salt - Maint	462.93
<b>Total 501 Materials</b>	<b>433.61</b>
503 Labor	
503.1 Labor - Maintenance	6,339.09
<b>Total 503 Labor</b>	<b>6,339.09</b>
514 Franchise Fees (Royalties)	2,547.68
<b>Total Cost of Goods Sold</b>	<b>\$9,320.38</b>
<b>GROSS PROFIT</b>	<b>\$25,314.77</b>
Expenses	
605 Payroll Expenses	
Taxes	4,712.48
Wages	10,676.59
<b>Total 605 Payroll Expenses</b>	<b>15,389.07</b>
610 Offsite Storage	657.34
611 Building Repair & Maintenance	696.20
612 Telephone Expense	
612.3 Cellular Service	307.94
612.5 Answering Service	144.04
612.6 Internet Service	78.76
<b>Total 612 Telephone Expense</b>	<b>530.74</b>
614 Credit Card Service Fees	23.42
616 Advertising & Marketing	380.00
623 Shipping & Delivery	55.00
626 Professional Fees	
626.1 Accounting	715.01
626.2 Legal Fees	52.75
<b>Total 626 Professional Fees</b>	<b>767.76</b>

	TOTAL
629 Computer Expenses	
629.2 Computer Software Expense	19.95
<b>Total 629 Computer Expenses</b>	<b>19.95</b>
630 Bank Service Charges	76.03
635 Meals and Entertainment	820.95
Automobile Expenses	
Gas	1,024.55
<b>Total Automobile Expenses</b>	<b>1,024.55</b>
Dump fees	837.00
QuickBooks Payments Fees	597.25
Supplies	639.20
<b>Total Expenses</b>	<b>\$22,514.46</b>
NET OPERATING INCOME	<b>\$2,800.31</b>
NET INCOME	<b>\$2,800.31</b>